

Dwr Cymru Welsh Water is the 4th largest company in Wales. We serve most of Wales and Herefordshire through an extensive asset base of over 56,500km of clean water mains and sewers, over 800 wastewater treatment works and 92 reservoirs.

The day-to-day job for a lot of my colleagues in our in-house energy team is spent travelling all across Wales, helping to build and maintain our physical assets to ensure we deliver the greenest, cleanest and most efficient energy services we possibly can.

While I am no stranger to a hard hat and safety boots, I help create value from arguably one of the biggest assets a company can have in the 21st century, right from my desk at home – our data.

During my time at Dwr Cymru, I have been involved in quite a few

energy projects involving data, from automating an anaerobic digestion plant's SCADA system, to creating and implementing the financial budget through our team's favourite new data modelling tool, Power Bl. I have always been drawn to these sort of projects, not just because I feel as though numeracy is my mother tongue, but because I truly believe that understanding energy habits is the first and most important step in order to achieve energy efficiency, and this can be achieved through communicating the data we harness. So, I would like to share a bit of insight regarding this, from my recent project of creating the power budget for next

The most surprising energy efficiency opportunity

This is not surprising in the sense that it is unexpected, but such that this efficiency rarely comes without causing a bit of shock or a few challenges along the way: behavioural change. It is a big challenge for our team as we reach our limits of optimising through replacing inefficient bits of equipment for

efficient ones. We know the scope for further efficiencies has to be driven by behavioural changes to reduce consumption, which is not as easy to implement. Culture change causing a massive headache for organisations is hardly news. While new technologies and ways of working become widely available, encouraging the uptake of these new changes require individuals to make choices where benefits may come to fruition in the long term, so are often overlooked.

TRIAD season is a perfect example of this. Each year, to try and catch the 3 highest half hourly periods of highest recorded UK electricity demand during the winter period, the energy team calls multiple TRIADS. These short-notice changes in consumption can be very disruptive to many areas of the business but is required to save us paying extremely high costs for our power.

The transfer of control and accountability is very welcome when we have achieved savings from efficiency projects or consumption reductions. However, the idea of new challenges or ways of working in the

form of new projects and reduced budget targets can often cause a bit of tension, and sometimes a bit of push-back. Despite superconservative project delivery dates and months of data to prove consistent reductions in consumption for some sites, we found some of our customers reluctant to accept a saving target in their budgets for next year. Sometimes new ideas may clash with short-term decision making or have an element of uncertainty – it is natural for people to stray from the accountability of something uncertain. People resist change when they believe they will lose something or fear they will not be able to adapt to these new challenges, and the consequences of this.

However, as a team we assure others through the provision of data, and our communication around it. We celebrate organisational successes through our reports, particularly during Triad Season, to achieve consistent buy-in from all areas of the business, which can be hard to achieve when some business results are disappointing. My adaptable colleagues are active participants in any changes we may suggest; we realise that for behaviours to change, we really do need to lead by example to ensure we are all singing from the same hymn sheet. We promote our reports, show others how to use them and proudly take on any queries or feedback that comes our way. We take the time to hear people out, take on board worries and concerns, and we make everyone else part of our story. You would never find someone in our team saying, "That's not my job", the kind of attitude needed to lead change.

The no cost energy efficiency opportunity

We were always taught 'Good manners cost nothing, but are priceless', and I have found this has certainly applied to my recent projects, making good manners and engagement my "No Cost" efficiency opportunity. Although it seems like something obvious, it can often be overlooked as we do not always audit our style of communication, or it is not something we are always aware of. To deliver on efficiency projects, good rapport and engagement with the team taking on the efficiencies is crucial - no one will be motivated to deliver things that are just being demanded of them with no explanation. We achieve things together through collaboration.

After submitting the budget, I engaged with stakeholders about their year to date performance and prospective budgets. I was really delighted to see that after being presented with data about certain sites, our customers were able to pinpoint the reasons why the performance of certain assets were different from expected, and they were keen to go and discuss this more with their teams to find more answers. We provide the data and the visuals, but ultimately catchment managers and our operational colleagues are the ones who provide the narrative and the answers! Good communication and engagement of the data we present to other teams then creates the perfect environment for problem solving and driving efficiencies.

The low cost energy efficiency opportunity

This can be 'low cost' depending on what tools and skills you have, but from my own personal experience the provision of transparent, user friendly data is my "Low Cost" efficiency. Power BI, a business insight platform created by Microsoft, has had increasing prevalence in my team over the past couple of years.



Caban Coch Dam in high spill

We have worked on building our own knowledge and skills of the platform via connecting our various data sources to create energy insight reports that we have made available online for anyone in the business. We continue to improve and provide new reports as we understand our customers' needs more and more.

We realise that our customers value our honest and transparent practises when it comes to data provision. By not hiding anything we are able to build strong relationships with our customers on solid grounds, trust and respect. It demonstrates our confidence in the data, and our accountability for it. Some stakeholders felt that energy consumption is somewhat out of their control, probably due to lack of visibility of energy consumption itself.

When provided visuals based on data, the trends spark interest and the cogs begin to turn. By making our reports and data easily accessible, individuals are empowered to investigate their own initiatives freely, to make data-driven decisions which helps drives efficiencies. It enables control and accountability to pass through from our team to theirs. People are more motivated to make changes when they have control and have the access to right information to do so.

The most common energy efficiency opportunity

As we enter the age of Big Data, it goes without saying that the most common efficiency in data and reporting is the collection of quality data first place. Data undoubtedly helps us to make better decisions, solve problems, understand performance, improve processes, and understand our customers, to name

a few. Like any asset, data must be maintained to a high standard to be efficient, because you cannot use the data to solve problems or make decisions if it is not truly reflective of the situation to begin with.

It became apparent from the discussions with our customers that we still have work to do with the quality of our data. Even the little things such as an MPAN belonging to a wrong area, or certain sites allocated too much or too little budget all work against the objective of making a budget as reflective as possible. It is important to note that organisations change all the time, and data should be maintained to reflect this so it can continue being an asset, otherwise it may start to cause inefficiencies. Make your data credible.

The most overlooked energy efficiency opportunity

I would not say this aspect is overlooked, but perhaps the 'Story' of the data and reporting is sometimes neglected because we are often focused on the data itself. Unfortunately, if we cannot tell a compelling story, the message is likely to be misunderstood, and we will not see any change. At that point, what was the point of collecting the data in the first place? We are under the illusion that more data is better, but this runs the risk of having more than you know what to do with, which could lead to inefficiencies. We collect data to help us create a picture and to tell a story, but this could be difficult and arduous if you are bogged down by a lot of useless information. So being mindful of whether the data you are collecting is for a specific reason or not can help mitigate this risk.

While collecting data is one thing, being able to extract value from it is another which requires a lot of skill. This is where the story telling aspect comes in. We particularly like Power BI because of the user-friendly visuals we can create from the data we model, which help us enlighten our customers about data insights that they would not see just from looking at a set of data (unless they were robots).

Graphs and visuals allow people to spot trends, patterns, and abnormalities and create easily digestible data which fuels stakeholder empowerment. It is also worth getting clued up on which graphs best represent the story you are trying to tell, to aid this. This alone is not enough, though. There is then the narrative behind the data and visuals. As humans, we love stories. We need narrative to explain the bigger picture beyond the visuals!

My Top Tip

You do not need a degree in computer science to get started with data modelling and reporting – anyone can do it! My team's skills in Power BI are self-taught and we grow our knowledge through sharing sessions, with other parts of the business. New technologies become available all the time so it is important to share and to keep up to date!

Author's Profile:

Madeleine is a Commercial Energy Analyst at Dwr Cymru Welsh Water. She has been in this role for a year now after starting it as the final placement on her graduate scheme at the University of Surrey. Madeleine background is Maths and Economics, but she has a keen passion for all things green.